



*Vendor Resource Management*  
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Vendor Resource Management (VRM) is the fastest growing REO Asset Management and Loss Mitigation company specializing in reducing marketing time while maximizing loan recovery. Founded by Keith D. Murray in 2005, VRM is based in Carrollton, Texas and currently employs more than 360 employees. In 2011, VRM was the recipient of four Pinnacle Awards including Best Overall Outsourcer. VRM provides expert management and offers corporate sellers full-service REO solutions. VRM business units include the following:

### *VRM University*

VRM University provides comprehensive REO broker training and certification for experienced realtors, mortgage brokers, appraisers, and those exploring the real estate industry as a new career. VRMU instructors teach you how to generate creative market strategies, build and manage an expert REO team, and raise the profile of your REO business so that corporate sellers come to you. Because of our innovative instruction, VRM University is a valuable resource for corporate sellers who want to identify certified professionals within our network.

### *VRM InMotion*

VRM InMotion is a series of nationwide networking events that offer a unique opportunity for minority, veteran and women-owned business real estate professionals to exchange ideas, discuss business opportunities, and learn about the opportunities of joining the VRM broker network. During these sessions, professionals learn about VRM as a company and how they can be eligible to serve our client base. VRM presents various training and certification options that include client specific training and fee-based offerings through our VRM University. Self-service kiosks are available for use at every networking event to capture those who would like to join our broker network and/or register for our VRM University certification courses.

### *VRM Sourcing Solutions*

VRM's Sourcing Solutions Division is offered as a method to ensure utilization of small and minority-owned businesses servicing the mortgage financing industry. VRM offers its clients a network of diverse real estate professionals such as real estate and mortgage brokers, repair contractors, title companies and appraisers.

